Basics of Retirement Planning

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Retirement Planning is the process of creating a realistic strategy for funding your retirement that balances current financial needs with expected retirement needs many years into the future.

A successful retirement is the highest financial priority for many people. Because of the long-term nature of retirement and all of the variables that go into determining potential success or failure, it is often the most difficult financial goal for which to plan.

Items to consider when creating a retirement plan:

Longevity

With average life expectancy now in the 80s it is likely that you could experience a retirement period that lasts 20-30 years. Your plan must be flexible enough to account for a long retirement.

Expenses and Inflation

Inflation is always a powerful enemy in any retirement plan, especially for a retirement that could last multiple decades. Your living expenses could increase multiple times over a long retirement. And, certain expenses such as medical expenses could easily outpace inflation.

Income

Any extra income, whether from part-time work or from delayed retirement, could make a substantial difference in your retirement income. Your selected social security start date can also make a meaningful difference.

Withdrawals

Almost everyone will need to augment their retirement income with withdrawals from their portfolio assets. Many recent studies have indicated the importance of reasonable and sustainable withdrawal rates. A generally accepted withdrawal rate is 4%, but every case is different.

Asset Allocation

It is always important to have a reasonable asset allocation, but it is especially important in or near retirement since your time horizon to recoup any losses is shorter. A proper allocation that balances income needs with growth needs is critical. Asset allocation does not guarantee a profit or protect against a loss in a declining market.

Other Goals

Other financial goals (purchasing a vacation home or subsidizing your parents' care for example) will impact your retirement. This analysis will take into account any other goals you have defined.

Family Information Details

The Fact Information Details report shows your family's basic information.

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Client

| Sally Jones | | |
|--------------------------|----------------------|---------------------|
| Date of Birth: 1/11/1962 | Gender: | Employer Name: |
| Marital Status: Single | : No | Employer Address1: |
| Previous Marriage?: | In Good Health: Yes | Employer Address2: |
| Home Phone: | Citizenship : | Employer City: |
| Work Phone: | Address1: | Employer State: |
| Cell Phone: | Address2: | Employer Zip: |
| Fax: | City: | Job Title/Position: |
| E-mail Address: | State: | Years Employed: |
| Work E-mail Address: | Zip: | Previous Employer: |
| Work Fax: | | Previous Job Title: |
| | | Years Employed: |

Balance Sheet | Base Facts as of September 29, 2021

The Balance Sheet shows the value of your assets and liabilities, and your net worth.

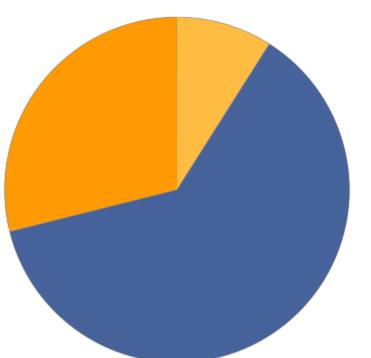
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| Assets | Sally | Total |
|----------------------|-------------|-------------|
| Taxable Investment | \$100,000 | \$100,000 |
| Qualified Retirement | \$690,000 | \$690,000 |
| Home | \$321,000 | \$321,000 |
| Total Assets | \$1,111,000 | \$1,111,000 |
| Liabilities | Sally | Total |
| Mortgage | (\$183,000) | (\$183,000) |
| Total Liabilities | (\$183,000) | (\$183,000) |
| | | |

Balance Sheet | Base Facts as of September 29, 2021

The Balance Sheet shows the value of your assets and liabilities, and your net worth.





Breakdown by Asset Type - Current Year (2021)



Liabilities and Expenses Details | Base Facts

The Liabilities and Expenses Details report lists your liabilities and expenses.



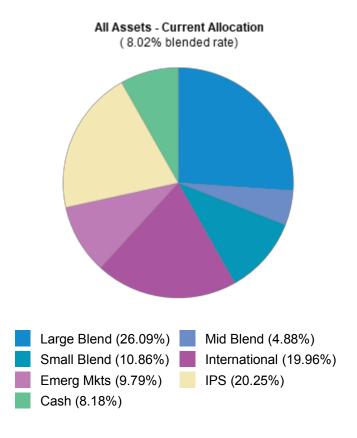
| Mortgages | | |
|--|---|-------------------------------|
| Mortgage | | |
| Type: Mortgage | Property: Home | Institution: |
| Original Loan Amount: \$225,000 | Current Balance: \$183,000 as of 5/5/2021 | Date of Loan: 5/5/2021 |
| Interest Rate: 3.000% | Term: 30 years | Payments are made: Monthly |
| Repayment Type: Principal and Interest | Estimated Payment: \$949 | Interest Is Deductible?: Yes |
| Insured for Life?: No | | |
| Living Expenses | | |
| Current Amount (today-64): \$42,000 | Retirement Amount (age 65-90): \$42,625 | Indexed At: Inflation (3.76%) |
| Living Expense Details | | |
| No Expense Details have been defined | | |
| Liquidation Strategy | | |
| Current: By Type | Retirement: By Type | |
| Advisor Fees | | |
| Current Value Subject to This Advisor Fees: \$0 | Current Value Subject to Other Advisor Fees: \$0 | |
| Advisor Fee Schedule | | |

No Advisor Fee Schedule has been defined.

Asset Allocation | Base Facts

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The Asset Allocation report shows a detailed breakdown of accounts by asset class and allows comparisons to the current asset allocation.



Asset Allocation | Base Facts



The Asset Allocation report shows a detailed breakdown of accounts by asset class and allows comparisons to the current asset allocation.

| | Large Blend | Mid Blend | Small Blend | International | Emerg Mkts | IPS | Cash | Total |
|------------------|-----------------|-----------|----------------|---------------|------------|-----------|----------|-----------|
| ALL ASSETS - CUR | RENT ALLOCATION | | | | | | | |
| *****0582 | \$160,056 | \$29,914 | \$66,609 | \$122,480 | \$60,084 | \$124,240 | \$50,180 | \$613,563 |
| Totals | 160,056 | 29,914 | 66,609 | 122,480 | 60,084 | 124,240 | 50,180 | 613,563 |
| | Large | Mid Pland | Small | International | Emora Mkto | IPS | Cash | Total |
| | Blend | Mid Blend | Blend | International | Emerg Mkts | | Cash | Total |
| All Assets | 26.09% | 4.88% | 10.86% | 19.96% | 9.79% | 20.25% | 8.18% | 100.00% |

The Blended Rate is the weighted average of the market index rates of returns that underlie each asset class of a given model portfolio.

All investments involve risks that you will lose value including the amount of your initial investment. Investments that offer the potential for higher rates of return generally involve greater risk of loss. Note: reinvestment transactions that involve selling existing investments may involve transaction costs associated with the sale of those assets as well as transaction costs associated with the purchase of new investments.

International investing: There are special risks associated with international investing, such as political changes and currency fluctuations. These risks are heightened in emerging markets.

Small/Mid-Capitalization investing: Investments in companies with small or mid-market capitalization ("small/mid-caps") may be subject to special risks given their characteristic narrow markets, limited financial resources, and less liquid stocks, all of which may cause price volatility.

High-Yield investing: Investments in high yielding debt securities are generally subject to greater market fluctuations and risk of loss of income and principal, than are investments in lower yielding debt securities.

Inflation Protected Bond investing: Interest rate increases can cause the price of a debt security to decrease. Increases in real interest rates can cause the price of inflation-protected debt securities can be unpredictable.

Interest Rate Risk: This risk refers to the risk that bond prices decline as interest rates rise. Interest rates and bond prices tend to move in opposite directions. Long-term bonds tend to be more sensitive to interest rate changes and therefore may be more volatile.

Retirement Expenses | Base Facts

Thinking about retirement can be daunting. It is difficult to plan for something that may not start for many years and can last multiple decades. Nonetheless, it is very important to create a retirement plan. With longer than average life expectancy, you could spend a third of your life in retirement. The first step in creating a retirement plan is determining the expected cost of retirement.

Retirement is assumed to start in 2027 when Sally is age 65. Annual living expenses during retirement are expected to be \$42,625 (in today's dollars) and are projected to grow at 3.76% beginning immediately.

You can expect living expenses to be **\$53,193** in the first year of retirement and **\$133,844** in the last year of retirement. Total cost of retirement is expected to be **\$5,802,245**.

Living expenses includes any excess annual cash flow that is assumed to be spent. Total retirement expenses include not only living expenses, but also taxes, insurance premiums, and other defined expenses. Total cost of retirement also includes **\$2,226,530** in planned savings during retirement.

SUMMARY

Retirement Lasts 2027 - 2052 (26 years)

Living Expenses (2027) \$53,193

Living Expenses \$2,278,835

Retirement Expenses \$3,575,715

Cost of Retirement \$5,802,245

How Will Your Expenses Grow?

The chart below illustrates the cost of your retirement over time, showing that you can expect total living expenses of **\$53,193** in the first year of retirement (**2027**) and **\$133,844** in the last year of retirement (**2052**). These living expense figures include any excess cash flow that is assumed to be spent. Other expense categories are displayed as well.



Retirement Expenses

Retirement Expenses | Base Facts



| Year | Age | Living Expenses | Liability Payments | Total Expense Flows | Taxes Paid | Total Expenses | Planned Savings | Total Outflows |
|------|-----|--------------------|-----------------------|---------------------------|------------|-------------------|--------------------|-------------------|
| 2027 | 65 | \$53,193 | \$11,383 | \$0 | \$48,712 | \$113,288 | \$33,916 | \$147,204 |
| 2028 | 66 | 55,193 | 11,383 | 0 | 51,307 | 117,883 | 36,188 | 154,071 |
| 2029 | 67 | 57,268 | 11,383 | 0 | 64,423 | 133,074 | 38,613 | 171,687 |
| 2030 | 68 | 59,421 | 11,383 | 0 | 3,668 | 74,472 | 41,200 | 115,672 |
| 2031 | 69 | 61,655 | 11,383 | 0 | 4,255 | 77,293 | 43,960 | 121,253 |
| 2032 | 70 | 63,973 | 11,383 | 0 | 4,199 | 79,555 | 46,905 | 126,460 |
| 2033 | 71 | 66,378 | 11,383 | 0 | 4,149 | 81,910 | 50,048 | 131,958 |
| 2034 | 72 | 68,874 | 11,383 | 0 | 24,034 | 104,291 | 53,401 | 157,692 |
| 2035 | 73 | 71,464 | 11,383 | 0 | 25,647 | 108,494 | 56,979 | 165,473 |
| 2036 | 74 | 74,151 | 11,383 | 0 | 27,522 | 113,056 | 60,797 | 173,853 |
| 2037 | 75 | 76,939 | 11,383 | 0 | 29,450 | 117,772 | 64,870 | 182,642 |
| 2038 | 76 | 79,832 | 11,383 | 0 | 31,530 | 122,745 | 69,216 | 191,961 |
| 2039 | 77 | 82,834 | 11,383 | 0 | 33,642 | 127,859 | 73,853 | 201,712 |
| 2040 | 78 | 85,949 | 11,383 | 0 | 36,045 | 133,377 | 78,801 | 212,178 |
| 2041 | 79 | 89,181 | 11,383 | 0 | 38,608 | 139,172 | 84,081 | 223,253 |
| 2042 | 80 | 92,534 | 11,383 | 0 | 41,720 | 145,637 | 89,714 | 235,351 |
| 2043 | 81 | 96,013 | 4,429 | 0 | 44,986 | 145,428 | 95,725 | 241,153 |
| 2044 | 82 | 99,623 | 0 | 0 | 48,778 | 148,401 | 102,139 | 250,540 |
| 2045 | 83 | 103,369 | 0 | 0 | 52,680 | 156,049 | 108,982 | 265,031 |

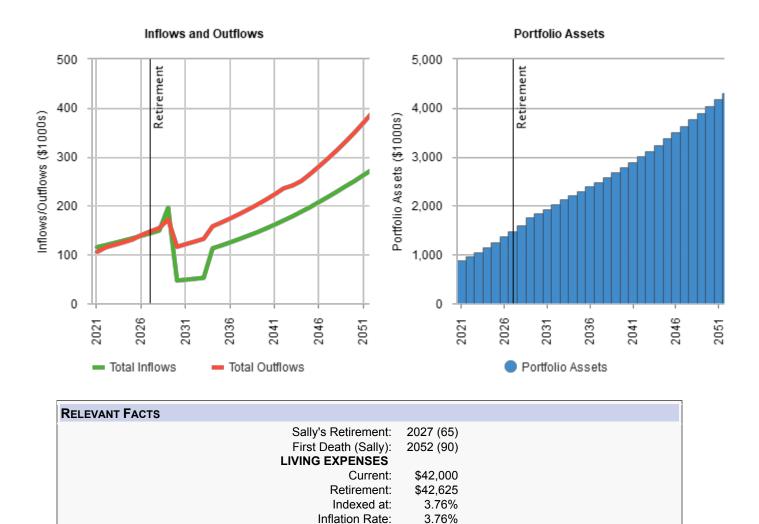
| Year | Age | Living Expenses | Liability Payments | Total Expense Flows | Taxes Paid | Total Expenses | Planned Savings | Total Outflows |
|------|--------|--------------------|-----------------------|---------------------------|-------------|-------------------|--------------------|-------------------|
| 2046 | 84 | 107,256 | 0 | 0 | 57,086 | 164,342 | 116,284 | 280,626 |
| 2047 | 85 | 111,289 | 0 | 0 | 61,325 | 172,614 | 124,075 | 296,689 |
| 2048 | 86 | 115,473 | 0 | 0 | 65,607 | 181,080 | 132,388 | 313,468 |
| 2049 | 87 | 119,815 | 0 | 0 | 70,314 | 190,129 | 141,258 | 331,387 |
| 2050 | 88 | 124,320 | 0 | 0 | 74,961 | 199,281 | 150,722 | 350,003 |
| 2051 | 89 | 128,994 | 0 | 0 | 80,275 | 209,269 | 160,820 | 370,089 |
| 2052 | 90 | 133,844 | 0 | 0 | 85,400 | 219,244 | 171,595 | 390,839 |
| | Totals | \$2,278,835 | \$186,557 | \$0 | \$1,110,323 | \$3,575,715 | \$2,226,530 | \$5,802,245 |

Cash Flow | Base Facts (All Years)

The Cash Flow report illustrates your income, savings, expenses, and resulting net cash flow on an annual basis.

Based upon the levels of income and spending in the *Base Facts*, your portfolio assets will last through at least **2052** (age **90**).

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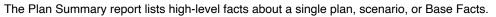
Cash Flow | Base Facts (All Years)

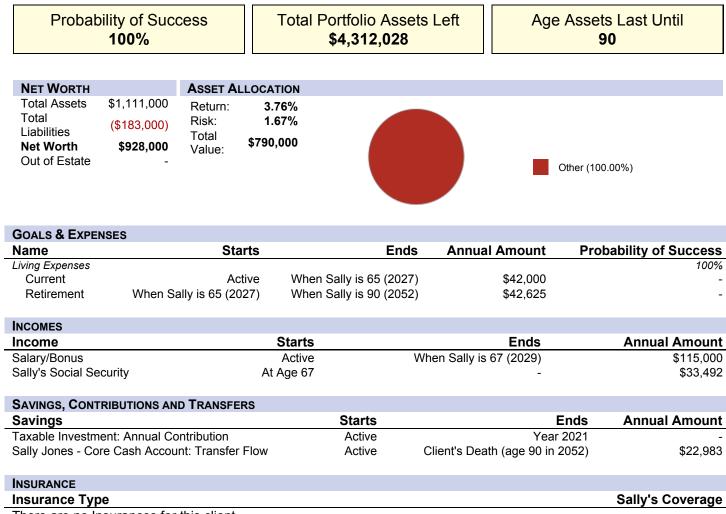
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The Cash Flow report illustrates your income, savings, expenses, and resulting net cash flow on an annual basis.

| | | Incomo | Investment | Diannad | Total | Total | Diannad | Total | Net Cash | Total Portfolio |
|------|--------------------|-----------------|----------------------|--------------------------|------------------|-------------------|--------------------|-------------------|-----------|--------------------|
| Year | Age | Income Flows | Investment Income | Planned Distributions | Total Inflows | Total Expenses | Planned Savings | Total Outflows | Flow | Assets |
| 2021 | <u>- 790</u> 59 | \$115,000 | \$0 | \$0 | \$115,000 | \$82,244 | \$22,983 | \$105,227 | \$9,773 | \$874,366 |
| 2022 | 60 | 119,324 | 0 | 0 | 119,324 | 90,213 | 24,523 | 114,736 | 4,588 | 959,710 |
| 2023 | 61 | 123,811 | 0 | 0 | 123,811 | 93,584 | 26,166 | 119,750 | 4,061 | 1,051,166 |
| 2024 | 62 | 128,466 | 0 | 0 | 128,466 | 97,120 | 27,919 | 125,039 | 3,427 | 1,149,138 |
| 2025 | 63 | 133,296 | 0 | 0 | 133,296 | 100,814 | 29,790 | 130,604 | 2,692 | 1,254,073 |
| 2026 | 64 | 138,308 | 0 | 0 | 138,308 | 108,216 | 31,786 | 140,002 | (1,694) | 1,362,910 |
| 2027 | 65 | 143,508 | 0 | 0 | 143,508 | 113,288 | 33,916 | 147,204 | (3,696) | 1,478,666 |
| 2028 | 66 | 148,904 | 0 | 0 | 148,904 | 117,883 | 36,188 | 154,071 | (5,167) | 1,602,549 |
| 2029 | 67 | 195,752 | 0 | 0 | 195,752 | 133,074 | 38,613 | 171,687 | 24,065 | 1,765,993 |
| 2030 | 68 | 46,691 | 0 | 0 | 46,691 | 74,472 | 41,200 | 115,672 | (68,981) | 1,847,502 |
| 2031 | 69 | 48,447 | 0 | 0 | 48,447 | 77,293 | 43,960 | 121,253 | (72,806) | 1,935,472 |
| 2032 | 70 | 50,269 | 0 | 0 | 50,269 | 79,555 | 46,905 | 126,460 | (76,191) | 2,028,903 |
| 2033 | 71 | 52,159 | 0 | 0 | 52,159 | 81,910 | 50,048 | 131,958 | (79,799) | 2,128,140 |
| 2034 | 72 | 54,120 | 0 | 58,511 | 112,631 | 104,291 | 53,401 | 157,692 | (45,061) | 2,213,625 |
| 2035 | 73 | 56,155 | 0 | 62,343 | 118,498 | 108,494 | 56,979 | 165,473 | (46,975) | 2,302,186 |
| 2036 | 74 | 58,266 | 0 | 66,684 | 124,950 | 113,056 | 60,797 | 173,853 | (48,903) | 2,393,700 |
| 2037 | 75 | 60,457 | 0 | 71,044 | 131,501 | 117,772 | 64,870 | 182,642 | (51,141) | 2,488,235 |
| 2038 | 76 | 62,730 | 0 | 75,685 | 138,415 | 122,745 | 69,216 | 191,961 | (53,546) | 2,585,765 |
| 2039 | 77 | 65,089 | 0 | 80,272 | 145,361 | 127,859 | 73,853 | 201,712 | (56,351) | 2,686,374 |
| 2040 | 78 | 67,536 | 0 | 85,506 | 153,042 | 133,377 | 78,801 | 212,178 | (59,136) | 2,789,890 |
| 2041 | 79 | 70,075 | 0 | 91,074 | 161,149 | 139,172 | 84,081 | 223,253 | (62,104) | 2,896,255 |
| 2042 | 80 | 72,710 | 0 | 96,997 | 169,707 | 145,637 | 89,714 | 235,351 | (65,644) | 3,005,009 |
| 2043 | 81 | 75,444 | 0 | 102,763 | 178,207 | 145,428 | 95,725 | 241,153 | (62,946) | 3,123,010 |
| 2044 | 82 | 78,281 | 0 | 109,428 | 187,709 | 148,401 | 102,139 | 250,540 | (62,831) | 3,247,630 |
| 2045 | 83 | 81,224 | 0 | 115,855 | 197,079 | 156,049 | 108,982 | 265,031 | (67,952) | 3,374,596 |
| 2046 | 84 | 84,278 | 0 | 123,343 | 207,621 | 164,342 | 116,284 | 280,626 | (73,005) | 3,503,438 |
| 2047 | 85 | 87,447 | 0 | 130,479 | 217,926 | 172,614 | 124,075 | 296,689 | (78,763) | 3,634,313 |
| 2048 | 86 | 90,735 | 0 | 137,964 | 228,699 | 181,080 | 132,388 | 313,468 | (84,769) | 3,767,175 |
| 2049 | 87 | 94,147 | 0 | 145,805 | 239,952 | 190,129 | 141,258 | 331,387 | (91,435) | 3,901,581 |
| 2050 | 88 | 97,687 | 0 | 152,880 | 250,567 | 199,281 | 150,722 | 350,003 | (99,436) | 4,037,538 |
| 2051 | 89 | 101,360 | 0 | 161,388 | 262,748 | 209,269 | 160,820 | 370,089 | (107,341) | 4,174,330 |
| 2052 | 90 | 105,171 | 0 | 168,853 | 274,024 | 219,244 | 171,595 | 390,839 | (116,815) | 4,312,028 |

Plan Summary | Base Facts





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There are no Insurances for this client.